

BL Scientific Solutions – Vietnam at a Glance



2,144

Existing customers



7,598

Potential customers



19

Sales staff



3

Application specialist



3

Office



10

Service engineers



2

Application labs



- **Head office:**
DKSH Technology Co.,Ltd
16th Floor, Peakview Tower
36 Hoang Cau Street, O Cho Dua
Ward, Dong Da District, Hanoi
- **HCMC Branch:**
285 Cach Mang Thang 8 Street,
Ward 12, District 10, Ho Chi Minh
City
- **Da Nang Branch:**
Floor 14, VietinBank Tower, 36
Tran Quoc Toan, Hai Chau Ward,
Da Nang

Market Coverage and Service Offerings



Key Services

- Scientific Solutions
- General Lab Equipment
- Consumables
- Microbiology solutions
- Spare parts
- Repair and after-sales service

Main Market Segment

- Food & beverages
- Semiconductor, Solar & Electronics
- Pharmaceutical, Biopharmaceutical
- Chemical
- Polymer, plastic & rubber
- Environmental
- Education & Academics
- Mining Mineral, Cement
- Machinery & Manufacturing
- Oil & Gas

Some of Our Key Customers



Pharmaceutical



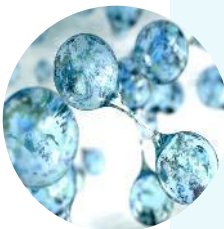
- Analyze and control physical, chemical and microbiological criteria from input materials to finished products
- Trend of producing standard drugs that meet EU-GMP and PICs-GMP conditions

Semiconductor, Solar & Electronics



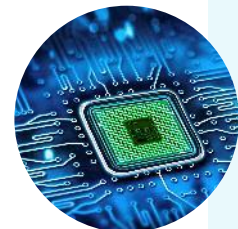
- Miniaturization: Smaller, more precise instruments for microelectronics manufacturing processes
- Advanced metrology: High-resolution imaging, nanoscale measurement capabilities for semiconductor characterization

Food & Beverage



- Majority of testing still done in commercial testing labs with increased competition
- Food safety analysis: Advanced instruments for detecting contaminants, pesticides and pathogens in food product

Material Science



- Sustainable materials: Biodegradable polymers, eco-friendly packaging, renewable energy technologies
- Nanotechnology applications: Electronics, healthcare, construction, enhanced strength, conductivity, catalytic activity

Product Portfolio

BL Scientific Solutions – Vietnam



Chemical / Material Science



- Particle characterization
- XRF and XRD



- Evaporation
- Spray Drying & Encapsulation
- Kjeldahl
- Extractiton, NIR



- Nuclear magnetic resonance spectroscopy (NMR)



- Scale Rapid Extractor, Carbonator, sterilizing heat system



- Amino Acid Analyzer, Microplate Reader and Washer



- Microwave Digestion Systems



- Raman Spectrometer



- Ion Chromatograph



- Automated sample preparation and handling solutions

Physical characterization



- Image analyzer, Liquid chromatography, Particle size analyzer



- Thermal analysis, Thermophysical Properties, Electroforce, Microcalorimetry



- Digital Microscope, Stereo Microscope, Inverted Microscope, Confocal Microscope



- Instruments test the integrity of packaging, products, and materials



- Surface Science Instruments



- Water measurement tools, water testing equipment



- Refractometer
- Polarimeter
- Density



- The solution for the advanced analysis of nanoparticles, proteins and macromolecules

Product Portfolio

BL Scientific Solutions – Vietnam



General Lab



- Gas generators and purifiers



- Digestion System



- Sample preparation by fusion for XRF, AA and ICP analysis



- Drying Chamber



- Thermostate, Water bath, Chiller, Orbital Shaker



- Biological Safety Cabinets
- Lab water purification



- Refrigerators and freezers for the health care industry and for laboratories



- Modern laboratory informatics



- Centrifuges

Life Sciences



- Flow cytometry instruments



- Advance Luminometer, Innovate Luminometer



SOLIDA BIOTECH

- Bioreactor, fermentation and cell culture operating modes



- Advanced microscopes



- Surface plasmon resonance (SPR) system



- Rapid microbial screening systems



- Real-time incubator and colony counter
- Automatic plater



- High-throughput automated pipette tip washer