

BL Scientific Solutions – Singapore at a Glance



1740

Existing customers



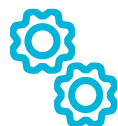
2227

Potential customers



5

Sales staff



1

Application specialist



1

Office



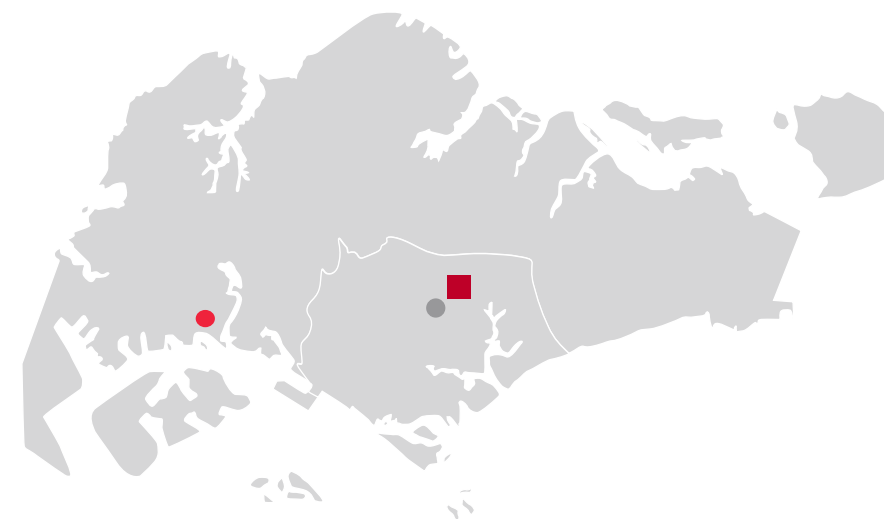
9

Service engineers



1

Application lab



- **Office (BU TEC):**
DKSH Singapore Pte Ltd
625 Lorong 4 Toa Payoh #02-00,
Singapore 319519
- **Office (BU CG and BU HEC):**
47 Jln Buroh #09-01 Singapore
619491
- **Office (Regional Management):**
238A Thomson Road,
#25-01, Novena Square,
Singapore 307684

Market Coverage and Service Offerings



Key Services

- Scientific Solutions
- General Lab Equipment and Consumables
- Hygiene Monitoring solutions
- Life Sciences solutions
- Material and Analytical solutions
- Spare parts
- After-sales service

Main Market Segment

- Pharmaceutical
- Biopharmaceutical and Biotechnology
- Life Sciences
- Food & Beverage
- Education & Academics
- Chemical
- Paint & Coating
- Cosmetics & Personal Care
- Environmental and Hospitality

Some of Our Key Customers



Food and Beverage



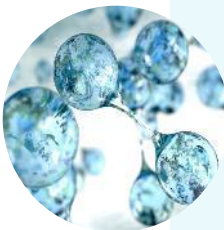
- Majority of testing are conducted in commercial testing labs, while some companies doing routine on-site testing
- Food safety analysis: advanced instruments for detecting contaminants, pesticides and pathogens in food products

Life Science



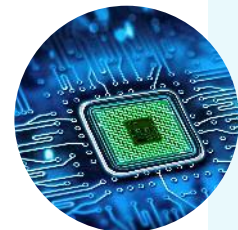
- Advanced techniques: Flow cytometry, Gene sequencing (NGS), microbiology, cell culture, PCR and biological research,

Material Science



- Sustainable materials: Biodegradable polymers, eco-friendly packaging, renewable energy technologies
- Nanotechnology applications: Electronics, healthcare, construction, conductivity, catalytic activity etc.

Semiconductor



- Miniaturization: Smaller, more precise instruments for microelectronics manufacturing processes
- Advanced metrology: high resolution imaging, nanoscale measurement capabilities for semiconductor characterization

Product Portfolio

BL Scientific Solutions – Singapore



Chemical / Material Science



- Particle characterization
- Zeta potential



- Automatic petroleum testing equipment, flash point tester



- Mass spectrometry GCxGC-TOFMS, elemental analysis



- Stability, Separation, and Dispersion Analysis



- Surface science analytical instruments



- High Shear Fluids Processors and Homogenizers



- Analysis System for Food & Beverage Quality Control



- Flashpoint Tester
- Cloud and Pourpoint Tester
- Other Petroleum Testing Equipment



- Water Activity Meter

Life Science



- Particle characterization
- Zeta potential
- Nanoparticle Tracking Analysis



- Next Generation Sequencing
- Long read and short read



- Full Spectrum Flow Cytometry for Cell Analysis



- Nanoimaging
- Super-resolution Microscope



- Advanced DNA/RNA amplification reagents and library prep for NGS



- Advanced Cell Analysis and Sorting



- Amino Acid Analyzers, Microplate Readers, Spectrophotometers



- Protein Detection and Analysis



- Molecular and Immunological Veterinary Testing

Product Portfolio

BL Scientific Solutions – Singapore



General Lab



- Rotary Evaporator



- Ultralow Freezers, CO2 Incubators, Spark-Free Refrigerators & Freezers



- Laboratory Balances, Moisture Analysers

Consumables



- Petrifilm for Allergen / Pathogen Testing, ATP Hygiene Monitoring Systems



- Mediatech™ Media / Sera / Reagents



- Fluidics System, Column, Degassers, Fluidic Connections



- Diaphragm pumps
- Gas and Liquid Systems



- Pharma/Medical Laboratory Refrigerator & Freezers, Explosion-Proof Refrigerator & Freezers



- Laboratory Centrifuges



- Life Science and Medical Plastic Consumables – Vials, Cell Culture Flasks



- Laboratory Glassware, Plasticware, Safety Gears, Filtration and Membranes



- Labware, pipettes, dispensers and balances



- Water Baths
- Thermostats
- Circulation Chillers



- For Microbiology - Gravimetric Dilutors, Lab Blenders, Dispensing Pumps, Colony Counters