

# BL Scientific Solutions – China at a Glance



**9,000+**

Existing customers



**4,000**

Potential customers



**45**

Sales staff



**9**

Application specialist



**13**

Office



**17**

Service engineers



**3**

Application labs



# Market Coverage and Service Offerings



## Key Services

- Market analysis and research services (Key Client reporting, marketing intelligence, market research)
- Marketing and sales
- Brand building
- Distribution and logistics
- After-sales services and maintenance
- Spare parts and repairs

## Main Market Segment

- Government & Academic: 1,500 potential customers
- Pharmaceutical: 1500 potential customers
- Food & Beverage: 1000 potential customers
- Chemical & Polymer: 1200 potential customers
- Semiconductor & Electronics: 500 potential customers

## Some of Our Key Customers



## Academia and Research



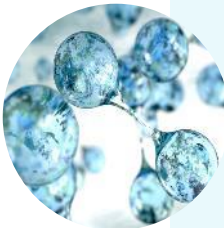
- "Double First-Class" project and the "Made in China 2025" plan to advancing academic research and technological innovation
- Focus on material science research filed investment

## New Energy



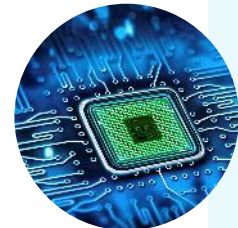
- Renewable energy sources,
- Electric vehicles (EVs),
- Strong government support, technological advancement, growing investment, and increasing international cooperation

## Petrol Chemical



- International company, state-owned enterprises (SOEs), important roles in the market,
- Integration with oil refining,
- Advanced technologies such as CTO, CTL and biomass conversion

## Food and Pharmaceutical



- 2025 Chinese Pharmacopoeia,
- Food Safety and Traceability,
- Biopharmaceuticals and Biotechnology

# Applications of Our Product Portfolio

## BL Scientific Solutions China



Chemical, Materials, Powder, Coating, Pharmaceutical, Environment, Petrol, Electronics



Particle size and Shape analyzer  
Nano and Zeta potential analyzer

Biotechnology, Environmental science, and Materials Research



Nanoparticle Tracking Analyzer - NTA  
Particle Charge Analyzer  
Particle Size Analyzer

Chemical, Materials, Powder, Coating, Pharmaceutical, Environment, Petrol, Energy



Surface area & pore size distribution  
Gas & Vapor absorption  
catalyst Evaluation  
Mercury Porosimetry

Life Science, Pharmaceutical, Chemical, Environment



High-Resolution Flow Imaging Microscopy System

Materials, Coating, Environment, Petrol, Energy



Particle Size and Zeta Potential

Pharmaceutical, Cosmetics & Personal Care , Chemistry



Dispersion Stability Analyzer

# Applications of Our Product Portfolio

## BL Scientific Solutions China



Coating, Chemical, Biotechnology, Electronics, Energy, Environmental, Food, Oil and Gas



Contact Angle Measure – Optical Tensiometers  
Force Tensiometer

Chemicals, Agriculture, Energy, Forensics, Environmental, Materials



CHNOS elemental analysis  
Protein analysis

Membranes, Nonwovens, Ceramics, Metals, Hollow Fibres, Paper



Pore Size and Permeability Measurement

Environmental, Food, Material, Petrol Chemical, Cosmetics & Personal Care



XRF Spectrometers  
XRM 3D X-ray microscope

Food, Pharmaceutical, Textile



V-MALS Nanoparticle Characterization  
3D Cross-Correlation Nanoparticle Sizer  
Contact-free Rheometer

Chemicals, Energy, Forensics, Environmental, Materials, Agriculture



TN/TS/TX/C-IC  
AOX/TOX/EOX/POX  
TOC analyzer

# Applications of Our Product Portfolio

## BL Scientific Solutions China



Pharmaceutical, Chemical, Petroleum, Sugar, Food, Beverage



Polarimeter  
Refractometer  
Density meter  
Saccharimeters

Food, Pharmaceutical, Textile

novasina<sup>®</sup>

Water Activity Meter

Food/Feed stuff, Nutrition Analysis, Clinical, Life-Science



Amino Acid Analyzer

Soil, Fertilizer, Food, Beverage, Cement, Plant



Sherwood Flame Photometer

Chemical, Petrochemical, Pharmaceutical



Reaction Calorimeter